

## New opportunities. New experiences. Personalized and digital.

Relaunch of procurement options with Endress+Hauser ahead of HANNOVER  
MESSE

**Endress+Hauser customers can look forward to new ways of procuring comprehensive information and processing transactions more efficiently with the "People for Process Automation" just in time for the largest industrial fair worldwide.**

With the successful integration of E-commerce functions into the Endress+Hauser website complete, customers can now benefit from the combination of extensive product information and direct query and ordering options.

Once registration is complete, customers have access to their own personal account on the website with all of their own information, prices and delivery times. All transactions with Endress+Hauser can be viewed in this area irrespective of whether these transactions were initiated online or offline. The entire transaction history including all of the documentation from the quote to order to invoice is thus available to the customer online. Information is also provided on the status of each transaction with tracking possible at all times.

The new extended functions on the website include an option to request a quotation for devices not yet fully configured. In the future, it will be possible to search for and order devices and spare parts quickly and easily using the serial number. Product lists mean that individual device standards can be stored and organized based on the customer-specific material number optimizing the procurement process even more.

Procurement is further simplified and more efficient thanks to a wide range of integrated E-procurement solutions specifically tailored to the customer's processes and requirements and developed by Endress+Hauser in close conjunction with the customer.



The web shop's new structure integrated into [www.de.endress.com](http://www.de.endress.com)

## **The Endress+Hauser Group**

Endress+Hauser is a global leader in measurement instrumentation, services and solutions for industrial process engineering. The Group employs more than 13,000 personnel across the globe, generating net sales of over 2.2 billion euros in 2017.

### **Structure**

With dedicated sales centers and a strong network of partners, Endress+Hauser guarantees competent worldwide support. Our production centers in 12 countries meet customers' needs and requirements quickly and effectively. The Group is managed and coordinated by a holding company in Reinach, Switzerland. As a successful family-owned business, Endress+Hauser is set for continued independence and self-reliance.

### **Products**

Endress+Hauser provides sensors, instruments, systems and services for level, flow, pressure and temperature measurement as well as analytics and data acquisition. The company supports customers with automation engineering, logistics and IT services and solutions. Our products set standards in quality and technology.

### **Industries**

We work closely with the chemical, petrochemical, food & beverage, oil & gas, water & wastewater, power & energy, life science, primaries & metal, renewable energies, pulp & paper and shipbuilding industries. Endress+Hauser supports its customers in optimizing their processes in terms of reliability, safety, economic efficiency and environmental impact.

### **History**

Founded in 1953 by Georg H Endress and Ludwig Hauser, Endress+Hauser has been solely owned by the Endress family since 1975. The Group has developed from a specialist in level measurement to a provider of complete solutions for industrial measuring technology and automation, with constant expansion into new territories and markets.

For further information, please visit [www.endress.com/media-center](http://www.endress.com/media-center) or [www.endress.com](http://www.endress.com)

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